# AGRICULTURAL BANK INSURANCE JOINT STOCK CORPORATION

# **SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness**

No: 394 /TT-ABIC-HĐQT

Hanoi, date 02 month 6 year 2025

#### **PROPOSAL**

Re: Approval of the 2024 business results and the audited 2024 financial statements

## To: THE GENERAL MEETING OF SHAREHOLDERS

- Pursuant to the Charter on the organization and operation of the Agricultural Bank Insurance Joint Stock Corporation;

- Pursuant to Resolution No. 308/NQ-ABIC-GMS dated June 27, 2024 of the 2024 Annual General Meeting of Shareholders, and Resolution No. 683/2024/NQ-GMS dated November 30, 2024 of the General Meeting of Shareholders approved in the form of collecting shareholders' opinions in writing;

- Pursuant to the audit results of the 2024 Financial Statements of Agricultural Bank Insurance Joint Stock Company audited by KPMG Vietnam Co., Ltd.,

The Board of Directors respectfully submits to the General Meeting of Shareholders for approval the report on 2024 business results and the audited 2024 Financial Statements of the Agricultural Bank Insurance Joint Stock Company audited by KPMG Vietnam Co., Ltd. (attached documents). Some key performance indicators in 2024 are as follows:

No	Indicator	2024 Plan (VND)	2024 Actual (VND)	Actual/ Plan 2024 (%)	Growth (%)
	Sales Revenue	2,548,000,000,000	2,582,751,253,436	101.4	15.7
1	Original Insurance Premiums	2,280,000,000,000	2,301,313,340,533	100.9	15.2
2	Reinsurance Premiums Received	120,000,000,000	130,186,642,615	108.5	115.1
3	Financial Investment Income	148,000,000,000	149,934,837,164	101.3	(13.1)
4	Other Income	No target assigned	1,316,433,124		
П	Profit Before Tax	226,000,000,000	256,144,304,898	113.3	(16.9)

Note: The 2024 audited financial statements of the Company have been disclosed in accordance with regulations and published on the company's website (<a href="http://abic.com.vn">http://abic.com.vn</a>), including: Report of the General Director; Independent Audit Report; Balance Sheet as of 31/12/2024; 2024 Business Performance Report; 2024 Cash Flow Statement.

Respectfully submitted to the General Meeting of Shareholders for consideration and approval

#### Recipients:

- As above:
- Archived: FAD, HR&AD, OBD.

ON BEHALF OF THE BOARD OF DIRECTORS \*



Nguyen Tien Hai





## Agriculture Bank Insurance Joint Stock Corporation

Financial Statements for the year ended 31 December 2024



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# Agriculture Bank Insurance Joint Stock Corporation Corporate Information

**Insurance Business** 

Licence No.

38/GP/KDBH

18 October 2006

The Insurance Business Licence was issued by the Ministry of Finance and is valid from the signing date and has been amended several times, the most recent of which is the Amended Licence No. 38/GPDC9/KDBH

dated 19 February 2024.

**Board of Directors** 

Mr. Nguyen Tien Hai

Mr. Le Hong Quan Mr. Do Minh Hoang

Mr. Tran Anh Tuan Mr. Hoang Thanh Tung Chairman

Member Member

Member

(from 27 June 2024)

**Supervisory Board** 

Mr. Truong Dinh Canh

Mr. Nguyen Ngoc Kien

Mr. Kieu Gia Quy

Head of Supervisory Board

Member Member

(from 27 June 2024)

Mr. Duong Van Thanh

Member

(until 28 May 2024)

**Board of Management** 

Mr. Nguyen Hong Phong

Mr. Quach Ta Khang Mr. Nguyen Hong Thai Mr. Nguyen Duc Tuan

Mr. Nguyen Duc Tuar Mr. Dau Ngoc Linh General Director

Deputy General Director Deputy General Director Deputy General Director Deputy General Director

Legal Representative

Mr. Nguyen Tien Hai

Chairman

Mr. Nguyen Hong Phong - General Director is authorised by Mr. Nguyen Tien Hai to sign the financial statements for the year ended 31 December 2024 under Authorization Letter No. 749/UQ-ABIC-TKPC dated 20

December 2024.

Registered Office

6th Floor, 29T1 Building, Hoang Dao Thuy Street

Trung Hoa Ward, Cau Giay District

Hanoi, Viet Nam

Auditor

KPMG Limited

Vietnam

## Agriculture Bank Insurance Joint Stock Corporation Statement of the Board of Management

The Board of Management of Agriculture Bank Insurance Joint Stock Corporation ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2024.

The Board of Management is responsible for the preparation and fair presentation of the financial statements of the Company in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 232/2012/TT-BTC dated 28 December 2012 issued by the Ministry of Finance on the promulgation of accounting guidance for non-life insurance companies, reinsurance companies and foreign non-life insurance business branches and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Management:

- (a) The financial statements set out on pages 5 to 51 give a true and fair view of the financial position of the Company as at 31 December 2024, and of its results of operations and its cash flows for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 232/2012/TT-BTC dated 28 December 2012 issued by the Ministry of Finance on the promulgation of accounting guidance for non-life insurance companies, reinsurance companies and foreign non-life insurance business branches and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management

Nguyen Hong Phong

Hanoi, 6 March 2025

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KPMG Limited 46th Floor, Keangnam Landmark 72 E6 Pham Hung Street, Me Tri Ward South Tu Liem District, Hanoi, Vietnam +84 (24) 3946 1600 | kpmg.com.vn

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders
Agriculture Bank Insurance Joint Stock Corporation

We have audited the financial statements of Agriculture Bank Insurance Joint Stock Corporation ("the Company"), which comprise the balance sheet as at 31 December 2024, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 6 March 2025, as set out on pages 5 to 51.

#### Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 232/2012/TT-BTC dated 28 December 2012 of the Ministry of Finance providing accounting guidance for non-life insurance enterprises, reinsurance enterprises and branches of foreign non-life insurance enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Auditor's Opinion**

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Agriculture Bank Insurance Joint Stock Corporation as at 31 December 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 232/2012/TT-BTC dated 28 December 2012 of the Ministry of Finance providing accounting guidance for non-life insurance enterprises, reinsurance enterprises and branches of foreign nonlife insurance enterprises and the relevant statutory requirements applicable to financial reporting.

**KPMG** Limited

Vietnam

Audit Report No. 24-02-00189-25-1

Dam Xuan Lam

Practicing Auditor Registration Certificate No. 0861-2023-007-1

Deputy General Director

Hanoi, 7 Mar 2025

Le Mhat Vuong

Practicing Auditor Registration

Certificate No. 3849-2022-007-1



		Code	Note	31/12/2024 VND	1/1/2024 VND (Restated)
	ASSETS				
A.	CURRENT ASSETS (100 = 110 + 120 + 130 + 140 + 150 + 190)	100		4,180,315,820,249	3,781,278,301,486
I. 1 2	Cash and cash equivalents Cash Cash equivalents	110 111 112	4	<b>152,298,936,107</b> 126,298,936,107 26,000,000,000	<b>116,835,358,585</b> 116,835,358,585
<b>II.</b> 1	Short-term financial investments Short-term investments	<b>120</b> 121	5	<b>3,157,247,291,700</b> 3,157,247,291,700	<b>3,004,247,291,700</b> 3,004,247,291,700
111. 1.1 1.2 2 4 5	Accounts receivable – short-term Accounts receivable from customers Accounts receivable – insurance Other receivables from customers Prepayments to suppliers Other short-term receivables Allowance for short-term doubtful debts	130 131 131.1 131.2 132 135	6 7 8 10	246,297,029,009 155,371,996,884 38,665,339,028 116,706,657,856 32,580,161,125 60,755,138,719 (2,410,267,719)	235,272,160,869 146,027,141,003 38,484,997,778 107,542,143,225 8,590,148,026 83,514,351,700 (2,859,479,860)
<b>IV.</b> 1	Inventories Inventories	<b>140</b> 141		<b>4,126,219,112</b> 4,126,219,112	<b>3,462,993,084</b> 3,462,993,084
V. 1 1.1 1.2 2	Other current assets Short-term prepaid expenses Deferred commission expenses Other short-term prepaid expenses Deductible value added tax	150 151 151.1 151.2 152	11	215,104,447,737 214,553,082,106 206,379,838,951 8.173,243,155 551,365,631	<b>210,601,266,961</b> 210,601,266,961 201,296,662,741 9,304,604,220
<b>VIII.</b> 1	Reinsurance assets Unearned outward reinsurance premium reserve Outward reinsurance claims reserve	190 191 192	9	405,241,896,584 172,279.621,267 232,962,275,317	210,859,230,287 136,365,299,822 74,493,930,465

1/1/2024

VND (Restated)

31/12/2024

**VND** 

B.	LONG-TERM ASSETS $(200 = 210 + 220 + 250 + 260)$	200		160,019,042,880	176,314,221,651
I.	Accounts receivable – long-term	210		14,194,703,249	10,978,415,162
4	Other long-term receivables	218	8	14,194,703,249	10,978,415,162
4.1	Statutory security deposit	218.1		8,000,000,000	6,000,000,000
4.2	Other long-term receivables	218.2		6,194,703,249	4,978,415,162
II.	Fixed assets	220		131,407,973,616	140,432,759,289
1	Tangible fixed assets	221	12	69,352,955,007	75,682,325,285
	- Cost	222		171,496,723,585	169,105,931,145
	<ul> <li>Accumulated depreciation</li> </ul>	223		(102, 143, 768, 578)	(93,423,605,860)
3	Intangible fixed assets	227	13	62,055,018,609	63,595,317,981
	- Cost	228		69,343,773,826	70,121,617,008
	- Accumulated amortisation	229		(7.288, 755, 217)	(6,526,299,027)
4	Construction in progress	230		-	1,155,116,023
IV.	Long-term financial investments	250		-	58,302
3	Other long-term investment	258	5	-	58,302
V.	Other long-term assets	260		14,416,366,015	24,902,988,898
1	Long-term prepaid expenses	261	11	14,416,366,015	24,902,988,898
	TOTAL ASSETS (270 = 100 + 200)	270		4,340,334,863,129	3,957,592,523,137

Code Note

1/1/2024

31/12/2024

		Couc	Note	VND	VND (Restated)
	RESOURCES				
A.	LIABILITIES $(300 = 310)$	300		2,799,517,923,846	2,425,374,746,563
I.	Current liabilities	310		2,799,517,923,846	2,425,374,746,563
2	Accounts payable to suppliers	312	14	300,855,016,266	236,072,496,013
2.1	Accounts payable - insurance	312.1		294,090.006,737	225, 770, 354, 689
2.2	Accounts payable - others	312.2		6,765.009,529	10.302,141,324
3	Advance from customers	313		6,746,544,674	5,521,533,461
4	Taxes and others payable to State				
	Treasury	314	15	25,396,192,483	17,144,235,253
5	Payables to employees	315		45,925,238,757	69,737,489,636
8	Other payables – short-term	319	16	27,589,647,440	20,087,856,047
9	Unearned commission income	319.1	17	56,900,243,541	48,466,814,695
10	Unearned revenue – short-term	319.2	18	297,276,146,278	248,008,310,958
11	Bonus and welfare fund	323	19	76,403,010,712	70,900,179,390
13	Technical reserves	329	20	1,962,425,883,695	1,709,435,831,110
13.1	Unearned premium reserve for direct				
	insurance and inward reinsurance	329.1		1.314.495.154.275	1,275,210,022,481
13.2	Claims reserve for direct insurance				
	and inward reinsurance	329.2		448,872,090,508	255,733,650,370
13.3	Catastrophe reserve	329.3		199,058,638,912	178,492.158,259
В.	EQUITY $(400 = 410)$	400		1,540,816,939,283	1,532,217,776,574
I	Owners' equity	410	21	1,540,816,939,283	1,532,217,776,574
1	Owners' contributed capital	411		723,917,500,000	723,917,500,000
2	Capital surplus	412		16,470,740,000	12,000,000,000
4	Treasury shares	414		(10,052,400,000)	(13,898,400,000)
7	Investment and development fund	417		418,433,188,964	418,433,188,964
9	Statutory reserve	419		72,391,750,000	63,873,025,044
11	Retained profits	421		319,656,160,319	327,892,462,566
	TOTAL RESOURCES (440 = 300 + 400)	440		4,340,334,863,129	3,957,592,523,137

Code Note

6 March 2025

Prepared by:

Reviewed by:

Le Thi Thanh Huyen Accountant Pham Minh Tri Chief Accountant Nguyen Hong Phong General Director

CONG APPRO

CÓ PHẨN BÁO HIỆM YT ŰH K

## Part I - Summary Statement of income

		Code	2024 VND	2023 VND (Restated)
1 3 4 5 7 8 9	Net revenue from insurance activities Financial income Other income Total expenses for insurance activities Financial expenses General and administration expenses Other expenses	10 12 13 20 22 23 24	2,153,284,689,756 149,934,837,164 1,316,433,124 1,458,854,349,051 110,810,581 588,722,150,970 704,344,544	2,018,415,582,464 172,570,826,907 299,753,954 1,301,434,416,692 33,131,920 581,255,014,961 452,926,926
10	Accounting profit before tax (50 = 10 + 12 + 13 - 20 - 22 - 23 - 24)	50	256,144,304,898	308,110,672,826
11	Income tax expense – current	51	51,427,157,920	61,763,272,320
13	Net profit after tax (60 = 50 - 51)	60	204,717,146,978	246,347,400,506
14	Basic earnings per share (VND per share)	70	2,005	(Restated) 2,589

Prepared by:

Le Thi Thanh Huyen Accountant 6 March 2025

Reviewed by:

Pham Minh Tri Chief Accountant Nguyen Hong Phong General Director

ed by:

CÓNG TYPE CÓ PHẨN BẠO HIỆM NGÁN HÀNG NÓNG NGHIẾ

## Part II - Statement of income (by activities)

		Code	Note	2024 VND	2023 VND (Restated)
1	Premium revenue $(01 = 01.1 + 01.2 - 01.3)$	01	22	2,392,214,851,354	2,174,962,031,179
	In which: - Gross written premiums from direct				
	insurance	01.1		2,301,313,340,533	1,998,105,339,533
	- Gross written premiums from inward reinsurance - Increase/(decrease) in unearned	01.2		130,186,642,615	60,526,743,344
	premium reserve for direct insurance and inward reinsurance	01.3	20(b)	39,285,131,794	(116,329,948,302)
2	Outward reinsurance premiums (02 = 02.1 - 02.2) In which:	02	23	338,937,596,302	227,317,164,012
	<ul> <li>Outward reinsurance premiums</li> <li>Increase in unearned premium reserve</li> </ul>	02.1		374,851,917,747	267,871,988,436
	for outward reinsurance	02.2	20(b)	35,914,321,445	40,554,824,424
3	Net premium revenue (03 = 01 - 02)	03		2,053,277,255,052	1,947,644,867,167
4	Commission income from outward reinsurance and other income from insurance activities (04 = 04.1 + 04.2) In which:  - Commission income from outward	04		100,007,434,704	70,770,715,297
	reinsurance	04.1	17	99,924,094,769	70,603,079,200
	- Other income from insurance activities	04.2		83,339,935	167,636,097
5	Net revenue from insurance activities $(10 = 03 + 04)$	10		2,153,284,689,756	2,018,415,582,464
6	Claims paid $(11 = 11.1 - 11.2)$ In which:	11		780,472,947,085	726,611,355,919
	- Claims paid - Deductions (third party claims and	11.1	24	785,695,077,494	728,122,550,809
_	salvage recoveries)	11.2	24	5,222,130,409	1,511,194,890
7 8	Claims recovery from outward reinsurance Increase in claims reserve for direct	12	24	93,213,258,200	63,265,173,939
9	insurance and inward reinsurance Increase in claims reserve for outward	13	20(c)	193,138,440,138	11,651,637,076
	reinsurance	14	20(c)	158,468,344,852	19,699,338,906
10	Net claims expense (15 = 11 - 12 + 13 - 14)	15	24	721,929,784,171	655,298,480,150
11	Increase in catastrophe reserve	16	<b>2</b> 0(d)	20,566,480,653	17,907,600,940
12	Other operating expenses for insurance activities (17 = 17.1 + 17.2) In which:	17	25	716,358,084,227	628,228,335,602
	<ul><li>Commission on insurance activities</li><li>Other insurance costs</li></ul>	17.1 17.2		376,075,493,227 340,282,591,000	334,128,824,661 294,099,510,941

The accompanying notes are an integral part of these financial statements

#### Part II - Statement of income (by activities - continued)

		Code	Note	2024 VND	2023 VND (Restated)
13	Total expenses for insurance activities $(18 = 15 + 16 + 17)$	18		1,458,854,349,051	1,301,434,416,692
14	Gross profit from insurance activities (19 = 10 - 18)	19		694,430,340,705	716,981,165,772
18 19	Financial income Financial expenses	23 24	26	149,934,837,164 110,810,581	172,570,826,907 33,131,920
20	Profit from financial activities (25 = 23 - 24)	25		149,824,026,583	172,537,694,987
21	General and administration expenses	26	27	588,722,150,970	581,255,014,961
22	Net operating profit $(30 = 19 + 25 - 26)$	30		255,532,216,318	308,263,845,798
23 24	Other income Other expenses	31 32		1,316,433,124 704,344,544	299,753,954 452,926,926
25	Results of other activities (40 = 31 - 32)	40	-	612,088,580	(153,172,972)
26	Accounting profit before tax $(50 = 30 + 40)$	50		256,144,304,898	308,110,672,826
27	Income tax expense – current	51	28	51,427,157,920	61,763,272,320
29	Net profit after tax (60 = 50 - 51)	60	-	204,717,146,978	246,347,400,506
			•		(Restated)
30	Basic earnings per share (VND per share)	70	29	2,005	2,589

6 March 2025

Prepared by:

Reviewed by:

Approved by:

CÔNG TY CÔ PHẨN BAO HIỆM

BAO HIÊM TGÁN HÁNG QNG NGHIỆD

Le Thi Thanh Huyen Accountant Pham Minh Tri Chief Accountant

Nguyen Hong Phong General Director

		Code	2024 VND	2023 VND
I	CASH FLOWS FROM OPERATING ACTIV	VITIES	S	
1. 2.	Receipts from insurance premiums and commissions, reimbursement, and receipts from other business activities  Payments for insurance compensations,	01	2,286,764,799,101	2,191,716,193,986
	commissions and other payments for insurance business activities	02	(1,667,055,006,186)	(1,595,960,750,093)
3. 4. 5.	Payments to employees Income tax paid Other receipts from operating activities	03 05 06	(263,215,993,393) (45,649,677,914) 25,330,651,735	(226,959,822,586) (66,805,612,210) 14,093,433,305
6.	Other payments for operating activities	07	(175,858,603,607)	(158,953,036,429)
	Net cash flows from operating activities	20	160,316,169,736	157,130,405,973
II	CASH FLOWS FROM INVESTING ACTIVITY	TIES		
1. 2.	Payments for additions to fixed assets and other long-term assets  Proceeds from disposals of fixed assets	21	(8,123,176,678)	(22,329,356,822)
3.	and other long-term assets Payments for granting loans, purchase		819,516,363	1,000,000
4.	of debt instruments of other entities Receipts from collecting loans, sales of	23	(1,466,954,283,421)	(1,636,559,000,000)
6.	debt instruments of other entities Receipts of interests and dividends and share of profits	24 27	1,313,954,341,723 169,510,384,799	1,428,108,000,000
		-		150,945,765,753
	Net cash flows from investing activities	30	9,206,782,786	(79,833,591,069)
Ш	CASH FLOWS FROM FINANCING ACTIVI	TIES		
1. 6.	Proceeds from equity issued or capital contributed by owners Dividends paid to shareholders	31 36	8,316,740,000 (142,376,115,000)	(50,098,232,600)
	Net cash flows from financing activities	40	(134,059,375,000)	(50,098,232,600)

#### Agriculture Bank Insurance Joint Stock Corporation Statement of cash flows for the year ended 31 December 2024 (Direct method - continued)

Form B03 – DNPNT (Issued under Circular No. 232/2012/TT-BTC dated 28/12/2012 of the Ministry of Finance)

	Code	2024 VND	2023 VND
Net cash flows during the year	50	35,463,577,522	27,198,582,304
Cash and cash equivalents at the beginning of the year	60	116,835,358,585	89,636,776,281
Cash and cash equivalents at the end of the year (Note 4)	70	152,298,936,107	116,835,358,585

6 March 2025

Prepared by:

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Le Thi Thanh Huyen Accountant Reviewed by:

Approved by:

CÓ PHẨN BÁO MEM NGÂN HÀNG

NÔNG NGHIỆP

CÔNG TY

Pham Minh Tri Chief Accountant General Director